



**Client Success:**

**A \$300,000 Savings (in Year One Alone)**

## About:

A non-profit that helps adults with intellectual disabilities and other challenges achieve their goals while staying independent, safe, and healthy.

Client Since  
**2015**

Enrolled Employees  
**116**

Previous Insurance Model  
**MEWA**  
A multiple employer welfare arrangement

## Challenge:

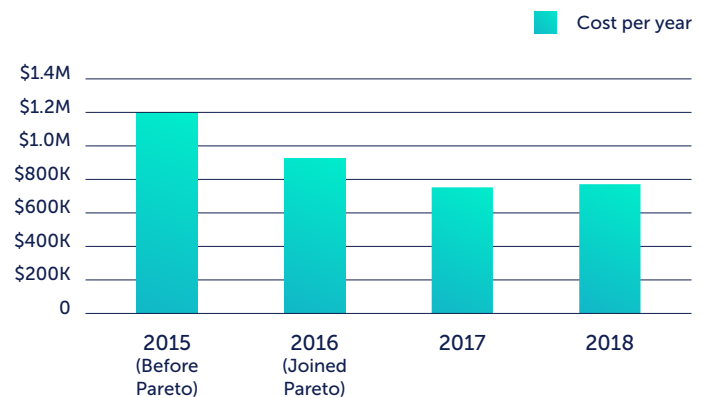
This non-profit organization was battling annual rate increases and significant volatility in the form of large, unpredictable assessments. Prior to making the switch to ParetoHealth's model, they were facing healthcare costs of up to \$1.2M—before additional costs from potential assessments.

## The Solution:

Cost Management Measures	
	Biometric screens
	Removal of spousal coverage
	Preventive care compliance checklist
	Diabetes management program
	Disease management
	Mandatory second opinions at selected hospitals
	Channeled care to Centers of Excellence

## The Results (By the Numbers):

Company Healthcare Spend 2015-2018



- 2016 total spend = \$929,239 (A 22.5% decrease)
- 2017 total spend = \$776,834 (A 16.4% decrease)
- 2018 total spend = \$797,602

## The Takeaways:

With Pareto's integrated cost management system at their fingertips, this non-profit was able to:

- Save \$300,000 in healthcare spend after just one year
- Take a more strategic approach to primary care
- Champion proactive participation and prevention
- Introduce a variety of additional cost management measures
- Improve the overall health of their workforce
- Further revise their plan to better complement their company values

As two key stakeholders recently put it: the switch to ParetoHealth likely saved their business.

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